

Why move to Microsoft Teams Phone?

Solutions for Success Education Series

Solutions for **Success**



POINT ALLIANCE

Agenda

- About Point Alliance
- What is Microsoft Teams Phone?
- Phone System with Calling Plan
- Live Demo
- Next Steps

Point Alliance

- Microsoft Gold Partner with 10 Competencies
- 100% Microsoft Certified Team
- pointalliance.com/companyprofile

Microsoft
Partner



Gold Application Development
Gold Application Integration
Gold Cloud Productivity
Gold Data Analytics

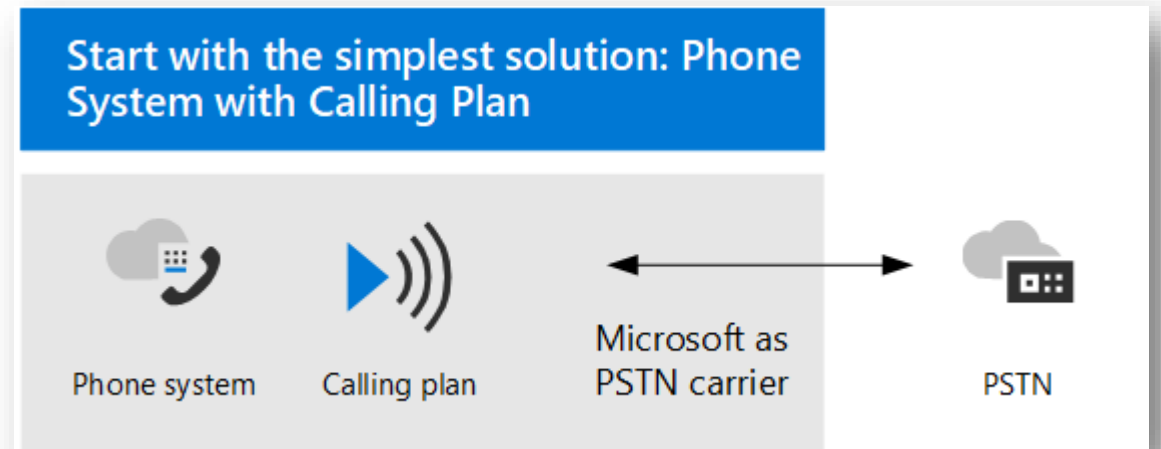


What is Microsoft Teams Phone?

- Microsoft Teams Phone is a modern cloud-based telephony solution that integrates into Office 365.
- Key Features:
 - Calling, chat, and meetings in a single app
 - Call from anywhere, on any device
 - Delivered from Microsoft's trusted cloud
 - Simplified setup, billing, and management

Phone System with Calling Plan

- This option is Microsoft's all-in-the-cloud solution that provides Private Branch Exchange (PBX) functionality and calls to the Public Switched Telephone Network (PSTN), as shown in the following diagram.
- With this solution, Microsoft is your PSTN carrier.



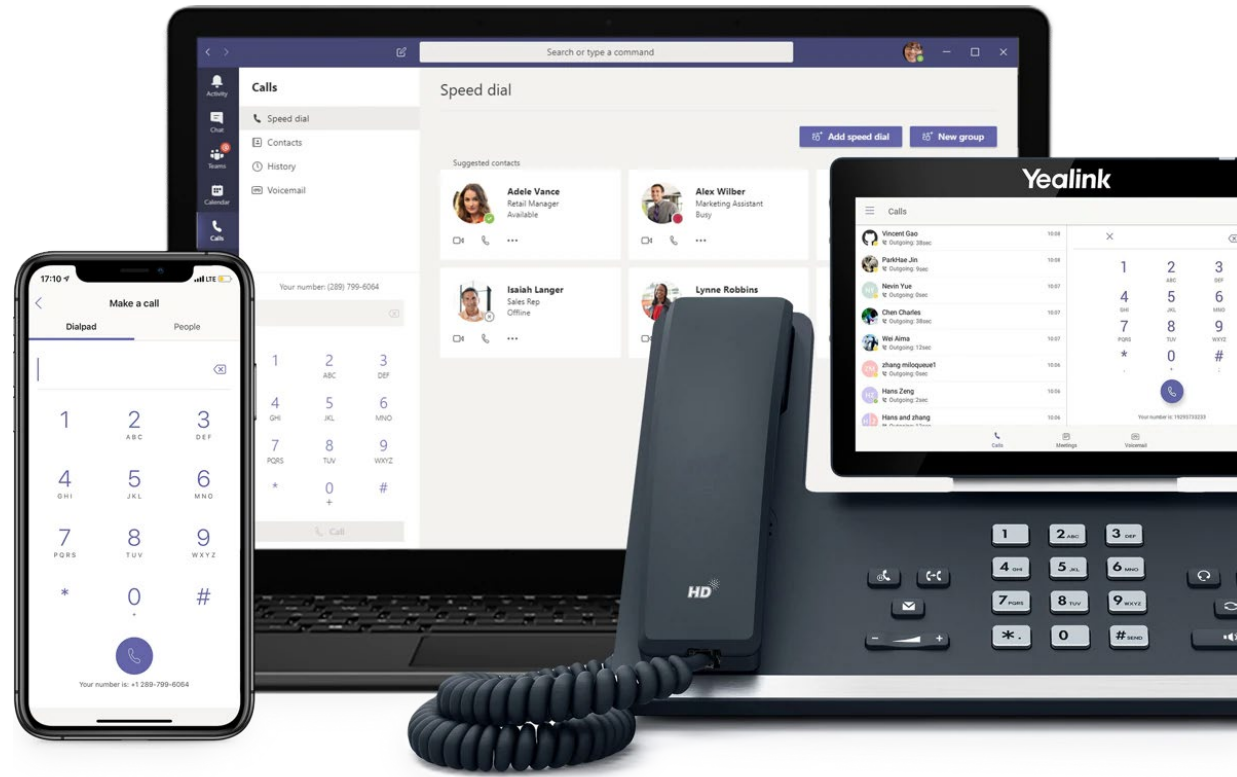
Is Phone System with Calling Plan the right solution for you?

- Calling Plan is available in your region.
- You don't need to retain your current PSTN carrier.
- You want to use Microsoft-managed access to the PSTN.

However, your situation might be more complex.

- Microsoft supports a combination of solutions:
 - Phone System with Calling Plan
 - Phone System with your own PSTN carrier with Operator Connect
 - Phone System with your own PSTN carrier with Direct Routing
 - A combination solution that uses Phone System with Calling Plan, Phone System with Operator Connect, and/or Phone System with Direct Routing

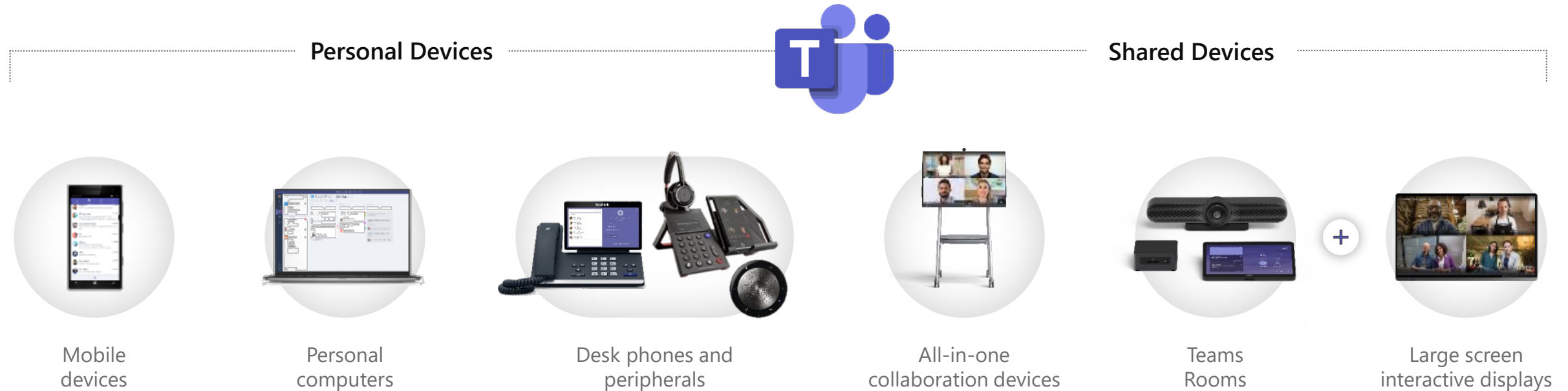
Live Demo



What researchers have to say about Microsoft Teams Phone?

- Gartner named Microsoft a leader in the Unified Communications as a Service (UCaaS) and Meetings Magic Quadrants in 2019.
- Forrester Total Economic Impact™ (TEI) study shows how Microsoft 365 Business Voice can help improve employee communication and business performance.

Microsoft Teams Devices



A range of certified devices in every size, for every space and working style

Consistent Teams experience with more seamless transitions across devices

Integration of software and hardware to enhance the meeting experience

Companion experiences with mobile devices for meetings

Built-in skills and intelligence to support the meeting and calling lifecycle

UC&C Enabled Devices



Upcoming S4S Webinars

- Third Tuesday of Each Month
- pointalliance.com/events

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